

Lending Rates:

The company has adopted its lending rates taking into account factors such as cost of funds, margin, risk premium, regulatory directives and market conditions. The lending rates are based on the age and quality of assets, resale value, market conditions and tenure of loan.

Interest rates and margin stipulations on vehicle loans bear relevance to the model and age of vehicle. While financing older models of vehicles beyond 5 years appropriate risk premium is loaded on base rates and greater margins are stipulated.

For loan against security of deposits/debentures of the company and group companies interest is charged normally at 2% over the relevant deposit rates with a margin of 25% . Company's lending rates range from 11.5% to 24% (annualised) depending on the type of loan, period of loan, risk factors and market conditions.